



# pre-BIO Networking Dinner

## Invitation to the AusBiotech and Lilly Ventures pre-BIO networking dinner

Time: **7:30 - 9:30pm**

Date: **29th April**

Venue: **McCormick and Schmicks, Indianapolis**

**7:30pm:** Welcome remarks by Darren Carroll, Vice President New Ventures, Lilly Ventures

**7:40pm:** Welcome remarks by Dr Anna Lavelle, CEO, AusBiotech

**9:30pm:** Closing remarks from Deborah Rathjen, CEO, Bionomics Ltd

The reception will bring together Australian biotechnology companies and potential US biotechnology investors. This is a key event if you are looking to secure funding, research partners or international business alliances for your biotechnology product. Participants will include major US pharmaceutical companies, US venture capital firms and US biotechnology research parks.

Lilly Ventures in Australia: Lilly Ventures has been very active in Australia in supporting early-stage biotechnology companies. The most notable transaction in Australia was the venture capital financing that Lilly Ventures provided to Protagonist Therapeutics along with VC funds Queensland BioCapital Funds QBF and Starfish Ventures, with the 3 venture funds providing US\$9 million for an initial capital raising round. Lilly Ventures is represented on the board of Protagonist with Bryan Dunnivant, Director & Principal, Lilly Ventures, serving as a board member. Lilly Ventures continues to search globally for investments and Lilly Ventures has been consistently represented at the AusBiotech annual conference and at the Australasia Life Sciences investor forum.

### **Reserve your place now to avoid missing this networking opportunity.**

Please RSVP to Stephen Pattillo to confirm your attendance. Attendance by invitation only.

**Telephone:** 02 9283 2705                      or                      **Fax:** 02 9283 2706

**Email:** [stephenpattillo@pattillo-and-associates.com](mailto:stephenpattillo@pattillo-and-associates.com)

Supported by

**Lilly**  
Answers That Matter.

**AusBiotech**  
AUSTRALIA'S BIOTECHNOLOGY ORGANISATION

Organised by

**PATTILLO**  
& ASSOCIATES PTY. LTD.



# pre-BIO Investor Breakfast

## Invitation to the pre-BIO Life Sciences/Health Care Venture Investor Breakfast

Time: **7:00 - 9:00am**

Date: **30th April**

Venue: **VENUE, Indianapolis**

**7:00am:** Welcome remarks by R. Matthew Neff, President & CEO, Clarian Health Ventures

**7:10am:** Welcome remarks by Dr Anna Lavelle, CEO, AusBiotech

**9:00am:** Closing Remarks by Stephen Pattillo, Managing Director, Pattillo & Associates Pty. Ltd.

The breakfast will bring together Australian biotechnology companies prior to BIO so that they can access the Clarian Health Ventures fund partners to hear about how they can pitch for funding from Clarian. Clarian's strategy is to make an average initial investment in the amount of \$250,000 to \$500,000, with the capacity to invest up to as much as \$3 million over the life of a portfolio investment. Clarian will also extend invitations to venture partners and University partners, including IU, Notre Dame, Purdue, Rose-Hulman and many other leaders in life sciences and biotechnology innovation.

**Reserve your place now to avoid missing this networking opportunity.**

Please RSVP to Stephen Pattillo to confirm your attendance. Attendance by invitation only.

**Telephone:** 02 9283 2705                      or                      **Fax:** 02 9283 2706

**Email:** [stephenpattillo@pattillo-and-associates.com](mailto:stephenpattillo@pattillo-and-associates.com)

Supported by



Organised by





# pre-BIO Networking Luncheon

## Invitation to the pre-BIO IU School of Medicine translational research luncheon

Time: **12:00 - 2:00pm**

Date: **30th April**

Venue: **VENUE, Indianapolis**

**12:00pm:** Welcome remarks by Dr. Craig Brater, Dean, IU School of Medicine\*

**12:15pm:** Welcome remarks by Dr Anna Lavelle, CEO, AusBiotech

**1:15-2:00pm:** presentations from Australian companies on partnering and research opportunities for IU, IUETC, IURTC and other Universities in the mid-west

**2:00pm:** Closing Remarks by Dr. Robert Jones, IU School of Medicine

This luncheon will focus on promoting opportunities for academic institutions in the U.S. to partner on research needs and capabilities of the Australian firms. Although investment opportunities will also be presented and some venture capitalists and potential investors are attending and will be invited to attend, the focus will be on research and academic institutional participation. The 21st Century Research and Technology Fund of Indiana ([www.21fund.org](http://www.21fund.org)) will also have their team attending to review possibilities for non-dilutive funding towards the research and development opportunities presented.

\*tentative/invited

**Reserve your place now to avoid missing this networking opportunity.**

Please RSVP to Stephen Pattillo to confirm your attendance. Attendance by invitation only.

**Telephone:** 02 9283 2705                      or                      **Fax:** 02 9283 2706

**Email:** [stephenpattillo@pattillo-and-associates.com](mailto:stephenpattillo@pattillo-and-associates.com)



INDIANA UNIVERSITY  
SCHOOL OF MEDICINE

Supported by



Organised by

**PATTILLO**  
& ASSOCIATES PTY. LTD.



# pre-BIO Networking Reception

## Invitation to the pre-BIO Indiana & Eli Lilly Networking Reception

Time: **7:00 - 9:00pm**

Date: **30th April**

Venue: **VENUE, Indianapolis**

**7:00pm:** Welcome remarks by Dr. John Lechleiter, Chairman & CEO, Eli Lilly & Company\*

**7:15pm:** Welcome remarks by Dr Anna Lavelle, CEO, AusBiotech

**9:00pm:** Closing Remarks by Aaron L Schacht, Executive Director, Global External Research and Development, Eli Lilly & Company

The reception will focus on bringing together Eli Lilly & Company's key senior executives and global external research and development team with the Australian biotechnology companies that are interested in licensing, alliances, joint technology development and partnership with major pharma in the U.S. The areas of Lilly that will be invited to attend include Global External Research & Development, Research and Development, Lilly Laboratories, Business Development and the team of the Chief Scientific Officer.

\*tentative/invited

About Eli Lilly & Company in Australia: Eli Lilly & Company, and subsidiary Elanco Animal Health has many, many relationships and partnership in Australia. Most notable was the recent licensing agreement with Acrux in a deal totally and estimated US\$335 million with all royalties and payments and potential milestones. Others include partnerships with Starpharma for the dendrimers technology of the company. Other major engagements include programs with Uniquist and many academic institutions in Australia. Indiana is supporting the event and will be attending as well with the support of the Indiana Health Industry Forum and Biocrossroads and the Indiana Economic Development Corporation.

**Reserve your place now to avoid missing this networking opportunity.**

Please RSVP to Stephen Pattillo to confirm your attendance. Attendance by invitation only.

**Telephone:** 02 9283 2705                      or                      **Fax:** 02 9283 2706

**Email:** [stephenpattillo@pattillo-and-associates.com](mailto:stephenpattillo@pattillo-and-associates.com)

Supported by

Organised by

 **INDIANA**  
Accelerate Your Business

 **Lilly**  
Answers That Matter.

 **AusBiotech**  
AUSTRALIA'S BIOTECHNOLOGY ORGANISATION

 **PATTILLO**  
& ASSOCIATES PTY. LTD.

# pre-BIO Champagne Breakfast (Derby Day!)

## Invitation to the AusBiotech and Roche pre-BIO champagne breakfast (derby day!)

Time: **7:00 - 9:00am**

Date: **1st May**

Venue: **VENUE, Indianapolis**

**7:00am:** Welcome remarks by Roche Diagnostics Executive (to be determined)

**7:10am:** Welcome remarks by Dr Anna Lavelle, CEO, AusBiotech

**9:00am:** Closing Remarks by Glenn Cross, COO, AusBiotech

The breakfast will celebrate the start of the trip to the Kentucky Derby for a day of “punting on the horses and relationship building for biotechnology partnerships.” Roche Diagnostics, with a very large presence in Indianapolis, is expected to attend and play host to the delegation. The Champagne breakfast will be a social event and it will also be attended by senior biotechnology executives that are not able to go to Louisville for the day of the races with the delegation. Some of those attending the champagne breakfast will go to Louisville, but others will just attend the champagne breakfast and drink a derby toast before the bus departs. The major Universities will also be invited, including Purdue Research Foundation and Notre Dame and Indiana University – Purdue University, Indianapolis and others.

### **Reserve your place now to avoid missing this networking opportunity.**

Please RSVP to Stephen Pattillo to confirm your attendance. Attendance by invitation only.

**Telephone:** 02 9283 2705

or

**Fax:** 02 9283 2706

**Email:** [stephenpattillo@pattillo-and-associates.com](mailto:stephenpattillo@pattillo-and-associates.com)

Supported by



Organised by

**PATTILLO**  
& ASSOCIATES PTY. LTD.



# pre-BIO “Punting for Partnership” Derby Dinner

## Invitation to the AusBiotech and Hoosier Oncology Group pre-BIO “Punting for Partnership” Derby Dinner

Time: **7:30 - 9:30pm**

Date: **29th April**

Venue: **McCormick and Schmicks, Indianapolis**

**8:00pm:** Welcome remarks, Dr. Nasser Hanna, Chairman,  
Hoosier Oncology Group

**8:15pm:** Welcome remarks by Dr. Deborah Rathjen,  
CEO of Bionomics & Chair, AusBiotech

**9:45pm:** Closing Remarks by Dr. Quake Pletcher, Executive Director,  
Hoosier Oncology Group

This dinner event will celebrate and promote Bionomics and the Hoosier Oncology Group’s partnership to develop a Phase 2 Clinical Trial for BNC105 renal cell cancer therapeutic. A major trial, this event is designed to promote Bionomics success moving forward with this particular asset and the capabilities of using this academic, and less expensive option, for running a major Phase 2 oncology trial. For more information on the trial with Hoosier Oncology, please see the press releases on the Bionomics website.

**Reserve your place now to avoid missing this networking opportunity.**

Please RSVP to Stephen Pattillo to confirm your attendance. Attendance by invitation only.

**Telephone:** 02 9283 2705                      or                      **Fax:** 02 9283 2706

**Email:** [stephenpattillo@pattillo-and-associates.com](mailto:stephenpattillo@pattillo-and-associates.com)

Supported by



**Hoosier Oncology Group**



Organised by

**PATTILLO**  
& ASSOCIATES PTY. LTD.



# Brunch and Transport to BIO

## Invitation to the AusBiotech and Dow Agrosciences farewell brunch and transport to BIO in Chicago

Brunch: **10:00 - 11:30am**  
Departure to Chicago: **11:30am**  
Date: **2nd May**  
Venue: **TBC, Indianapolis**

**10:00am:** Welcome remarks by Dr. Mike Murray, Lead Scientist, Biotechnology Licensing & Alliances, Dow Agrosciences

**10:15am:** Welcome remarks by Dr. Matthew Henry, External Technology Leader, Crop Protection, Plant Genetics, Animal Health, Dow Agrosciences

**11:15am:** Closing remarks by Dr Anna Lavelle, CEO, AusBiotech

As a kick-off event for BIO, this brunch allows Dow Agrosciences to detail their many deals in Australia and how companies in Australia can access the Dow licensing and alliance and external technology programs that have benefited many companies in Australia. In addition to Dow's global alliance with the State of Victoria, announced at BIO in 2009, [click here](#), Dow also has many company-level agreements with Australian biotech companies, including Hexima and others. Some of the Dow executives plan to join the coach with the delegation to Chicago for the start of BIO.

### **Reserve your place now to avoid missing this networking opportunity.**

Please RSVP to Stephen Pattillo to confirm your attendance. Attendance by invitation only.

**Telephone:** 02 9283 2705                      or                      **Fax:** 02 9283 2706

**Email:** [stephenpattillo@pattillo-and-associates.com](mailto:stephenpattillo@pattillo-and-associates.com)

Supported by



Organised by

